

BIDDER INFORMATION MATERIAL

## Basic Generation Service (BGS) Load

### Statewide Auction Process

27 November 2023

**bgs-auction.com**

NEW JERSEY STATEWIDE BASIC GENERATION SERVICE ELECTRICITY SUPPLY AUCTION



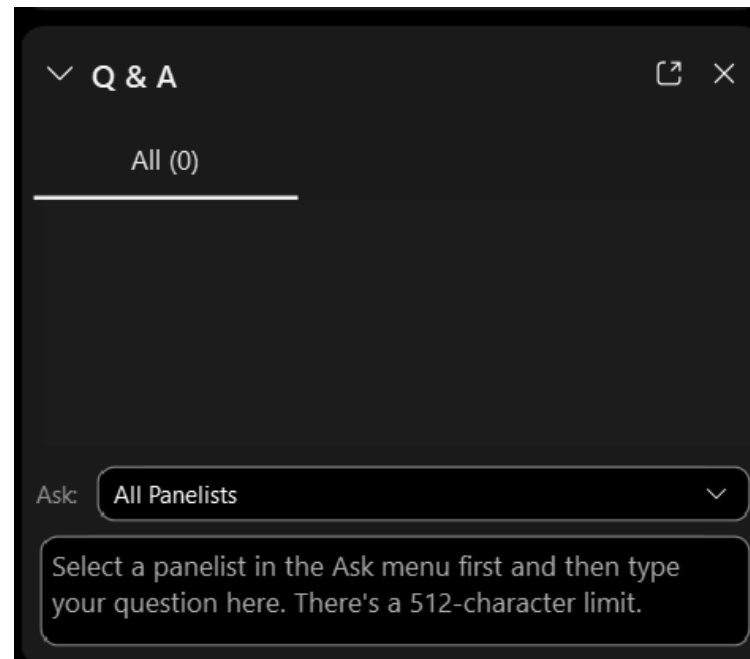
**Jersey Central**  
Power & Light  
A FirstEnergy Company

 **atlantic city  
electric**  
AN EXELON COMPANY

  
**Rockland Electric Company**

# HOW TO ASK A QUESTION

- **Questions are taken in writing through the WebEx interface:**
  - To submit text questions to the presenters, please locate the “Q&A” panel on the righthand side of your screen, type in your question, and hit Enter to submit your question



# DISCLAIMER

## ■ Disclaimer.

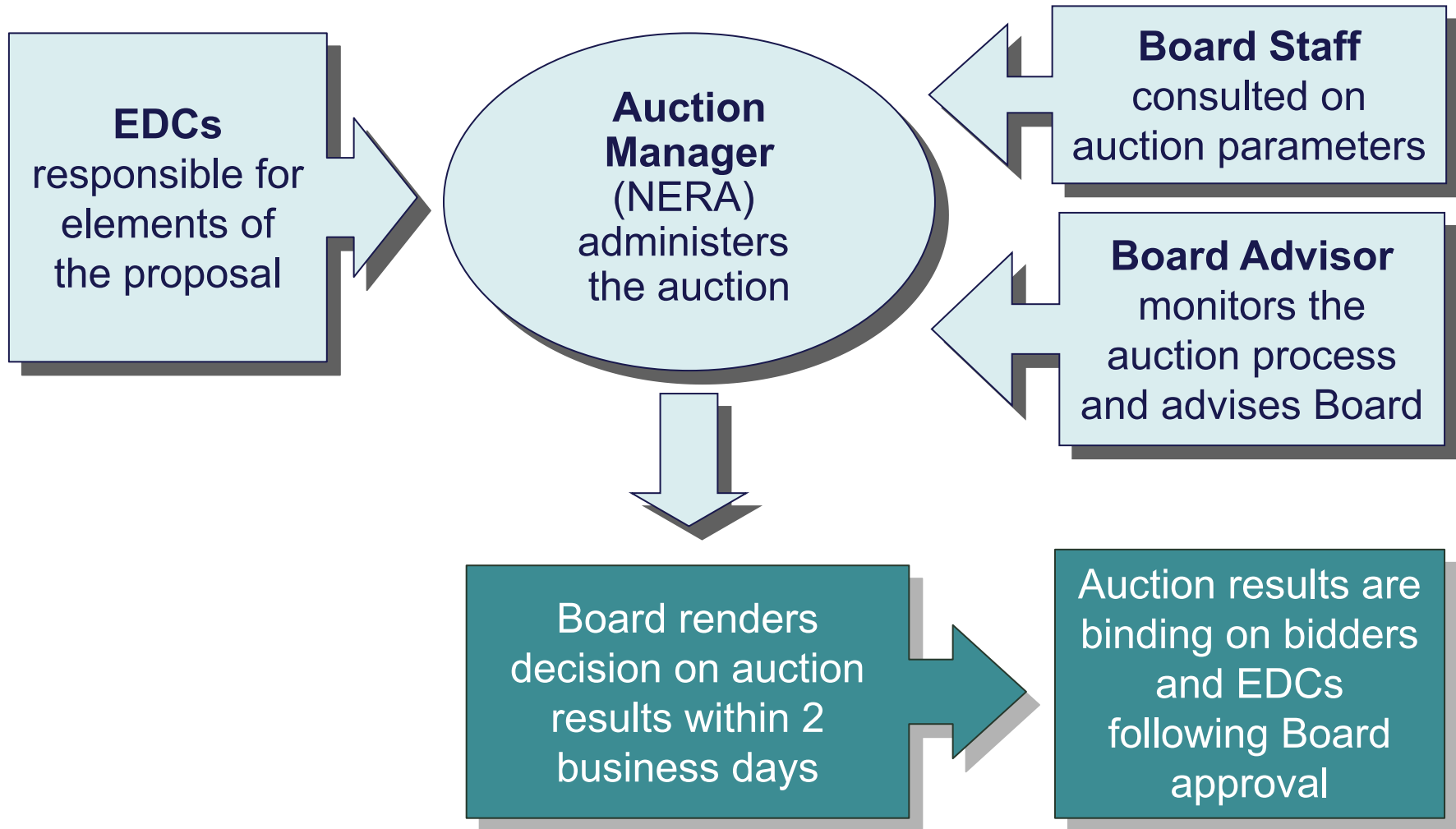
Any statements herein describing or referring to documents and agreements are summaries only, and are **qualified in their entirety** by our reference to such governing documents posted to the *BGS Auction website*, [www.bgs-auction.com](http://www.bgs-auction.com):

- **The Board's Order in BPU Docket No. ER23030124 dated November 17, 2023**
- **BGS-CIEP and BGS-RSCP Auction Rules**
- **BGS-CIEP and BGS-RSCP Supplier Master Agreements**
- **Each EDC's Company-Specific Addendum, including draft tariff sheets and pricing factors**

# THE PRESENTATION WILL COVER:

- Roles
- Overview of Board's Decision
- Highlights of the Supplier Master Agreement
- Timeline of the Auction Process
- BGS Websites
- Application Process
- Details of the Auction Rules
- Overview of the Bidding Procedure

# ROLES





# **1. BOARD DECISION**

# REGULATORY PROCEEDING BEGAN IN APRIL 2023

- On **April 12, 2023**, the Board issued an Order soliciting from the EDCs and from other parties proposals on how to procure supply for BGS customers in the state
- The EDCs filed a proposal for a statewide **BGS Auction Process**
- The regulatory proceeding included discovery, two rounds of written comments, and a legislative-type hearing
- The Board rendered its decision at its agenda meeting on **November 17, 2023**, and this decision is memorialized in the Board Order posted to the BGS Auction website

# BOARD DECISION MAINTAINED BUILDING BLOCKS FROM PAST AUCTIONS

- Board approved the EDC Proposal
  - **Two Auctions:** one for large commercial and industrial customers (“BGS-**CIEP**”) and one for residential and small commercial customers (“BGS-**RSCP**”)
  - **BGS Product :**
    - Setting of capacity proxy prices and true-up mechanism for BGS-RSCP Product
  - **Single statewide process:** Offers for all BGS load (not already procured) solicited in one process
  - **Auction format is a clock auction:** Prices tick down as long as more tranches are bid than needed
  - **Supply periods:** one year for **CIEP** and three years for **RSCP**
  - **Board consideration of results:** within two business days of the close of the last auction



# THE EDCs PROPOSED CAPACITY PROXY PRICES FOR THE 2025/26 AND 2026/27 DELIVERY YEARS

- The Board approved the use of capacity proxy prices since the 2020 BGS proceedings
- The BGS-RSCP Supplier is paid (or pays) the difference between the rate it pays for capacity and the capacity proxy price in that delivery year
- The results of the Base Residual Action (“BRA”) for Delivery Years 2025/26 and 2026/27 will not be known until after the 2024 BGS-RSCP Auction based on PJM’s current schedule
- EDCs proposed to set **capacity proxy prices** for the Delivery Years 2025/26 and 2026/27 and true up to the rate paid for capacity in each of these two Delivery Years
- If the actual capacity price(s) are known at least 5 business days prior to the start of the Auction, the capacity price(s) will be voided

# BOARD APPROVED PROPOSED CHANGES RELATED TO MTM EXPOSURE CALCULATIONS

- EDCs to provide Mark-to-Market exposure calculations to a BGS-RSCP Supplier **upon receipt of supplier request**
- The Board approved an **update to the definition of Forward Market Price in Supplement C to the BGS-RSCP SMA** to allow for the use of a single data source in the calculation
- Board also approved this definition change for BGS-RSCP SMAs executed following the 2022 and 2023 BGS-RSCP Auctions:
  - Use of single source will only be implemented if BGS-RSCP Suppliers serving tranches won in the 2022 and 2023 BGS-RSCP Auctions execute the MtM Amendment by January 26, 2024
  - Auction Manager will notify bidders in the 2024 BGS-RSCP Auction by January 29, 2024 if Supplement C will be in effect
  - If not all BGS-RSCP Suppliers serving tranches won in the 2022 and 2023 BGS-RSCP Auctions elect to sign the MtM Amendment, the change will not be implemented for *any* BGS-RSCP SMAs (including 2024 BGS-RSCP SMAs executed following the 2024 BGS-RSCP Auction)

# ADDITIONAL ITEMS FROM THE BOARD ORDER

- Board authorized the EDCs to implement their DCFC pilot programs, but directed JCP&L to modify its program to include a second year.
- Board approved the closing and/or subletting of the Newark BGS Auction Office during the 2022 BGS proceeding
  - Procedures and protocols utilized in 2021, 2022, and 2023 BGS Auctions will continue to be used in the 2024 BGS Auctions as while the Auction is conducted from a location other than a BGS Auction Office
  - Registered Bidders will be able to attend a **webcast** regarding the auction software and the bidding procedures and may participate in two **Trial Auctions**

# GOVERNING DOCUMENTS POSTED AS THEY BECOME AVAILABLE

- Documents incorporating Board's decision will become the final and governing documents for the Auctions
- Governing documents are
  - The SMAs: BGS-CIEP Supplier Master Agreement and BGS-RSCP Supplier Master Agreement
  - The Auction Rules: Final BGS-CIEP Auction Rules and Final BGS-RSCP Auction Rules
  - Each EDC's Company-Specific Addendum
  - [Board Order](#) in Docket No. ER23030124
- **DISCLAIMER:** Any statements made in this presentation or during the webcast describing or referring to the governing documents are summaries only and are qualified in their entirety by our reference here to these documents

## **2. BGS PRODUCT – BGS SUPPLIER MASTER AGREEMENTS**

# FULL-REQUIREMENTS PRODUCT

- BGS Supplier **responsible for supplying** energy, capacity, ancillary services, and any other service that may be required for PJM to meet its share of the needs of BGS customers
- EDCs will be responsible for payment of **transmission-related costs** to PJM
- **Two agreements:** BGS-CIEP Supplier Master Agreement and BGS-RSCP Supplier Master Agreement
- Responsibilities of BGS-RSCP and BGS-CIEP Suppliers are the same but payment terms are different
- BGS Supplier also responsible for meeting the Renewable Portfolio Standards

# RPS REQUIREMENTS

- BGS Suppliers transfer RECs (Class I and Class II) and SRECs to the EDCs through a **Retail LSE Account** in PJM GATS
- The EDCs submit the required **annual compliance reports** on behalf of BGS-RSCP and BGS-CIEP Suppliers
- A supplier that does not meet these requirements must pay an **Alternative Compliance Payment**

# BGS-RSCP AND BGS-CIEP

## COMPLIANCE WITH RPS

- BGS Suppliers are responsible for fulfilling RPS during the supply period
  - Compliance with Class I and II requirements and solar must be demonstrated using **RECs** issued by PJM-EIS GATS
  - Suppliers must **register into GATS** and open a Retail LSE Account to be able to transfer RECs and SRECs to the EDCs
- TRECs and SREC-IIs are retired into the Administrator's GATS account and **reduce Class I requirements** on a 1-to-1 basis
  - TRECs and SREC-IIs do not count toward SREC requirements
  - The EDCs expect SREC-IIs to be administered in the same way as TRECs
- ORECs also reduce **Class I requirements on a 1-to-1 basis**
  - Ocean Wind 1 and Ocean Wind 2 projects cancelled by developer
  - More information released as it becomes available



# SUPPLEMENTS SET CAPACITY PROXY PRICES FOR DELIVERY YEARS 2025/2026 AND 2026/2027

- Results of PJM Base Residual Auctions for the **2025/2026** and **2026/2027 Delivery Years** not known prior to BGS-RSCP Auction based on PJM's schedule. The following table shows the **Capacity Proxy Prices** for the 2025/2026 and 2026/2027 Delivery Years:

EDC	2025/2026 (\$/MW-day)	2026/2027 (\$/MW-day)
All EDCs	47.46	49.05

- BGS-RSCP Suppliers are paid/charged the **difference between the capacity price charged by PJM** in the 2025/2026 Delivery Year and the 2026/2027 Delivery Year **and the respective Capacity Proxy Prices**
- Rates** for customers will be adjusted for these amounts
- Separate line item** on supplier invoice for 2025/2026 and 2026/2027 Delivery Years

# OVERVIEW OF CREDIT PROVISIONS

- **Article 6** of each SMA fully describes the creditworthiness standards and security required under the Agreements
- **BGS-CIEP** — Credit Exposure is \$70,000/tranche
- **BGS-RSCP** — Two separate requirements
  - Mark-to-Market requirement
  - Independent credit requirement is \$2.4M/tranche at beginning of supply period and declines over the term of the Agreement
- **Two separate credit lines**
  - One for (i) Mark-to-Market exposures under all BGS-RSCP SMAs held by supplier and (ii) BGS-CIEP credit exposure
  - Another for BGS-RSCP independent credit requirement

# CHANGES POSSIBLE DURING THREE-YEAR PERIOD

## **BGS-RSCP Suppliers could be affected by changes such as:**

- Rate design subject to annual review
- Changes to RPS and changes to the alternative compliance payment levels
- Changes to CIEP Line

# NON-NEGOTIABLE STANDARD AGREEMENTS

- Agreements are **standard statewide** and are **approved by the Board**
- **Applicants must agree** to these standard contract terms to qualify to participate in the Auctions
- Also approved by the Board as part of the agreements are standard forms of credit instruments to post security during the supply period:
  - A standard form of guaranty
  - A standard form of letter of credit
- EDCs have **approved modifications to the Letter of Credit** that can be used on an optional basis

## **3. KEY ANNOUNCEMENTS OVERVIEW**

# ONE PROCESS, TWO AUCTIONS

- Auctions are separate but concurrent
- **BGS-CIEP Auction:** Larger commercial and industrial customers on hourly price plan
  - Auction determines a CIEP Price in \$/MW-day that suppliers are paid based on the capacity obligation
  - Suppliers are paid for energy at the real-time hourly spot price and are paid a pre-determined rate for ancillary services
  - Suppliers also paid the CIEP standby fee levied on all CIEP customers
- **BGS-RSCP Auction:** Residential and smaller commercial customers on a stable price
  - Auction determines all-in price in ¢/kWh
  - Suppliers are paid this price for every kWh of load served

# CIEP VERSUS RSCP CUSTOMERS

EDC	All customers are CIEP	Customers at or over 500 kW are CIEP
PSE&G	HTS-HV, HTS-Sub, LPL-P	LPL-S
JCP&L	GP, GT	GS, GST
ACE	TGS	AGS-Primary, AGS-Secondary, MGS-Primary, MGS-Secondary
RECO	Service Classification No. 7	Service Classification No. 2

- Non-residential RSCP customers can opt in to CIEP
  - Customer must **notify the EDC** by **January 4, 2024**
- There are **no switching restrictions** so that all BGS customers are free to come and go from BGS provided that they give appropriate notice to the EDC
- **Switching Data** is available on the “monthly data” page of the BGS Auction website

# BGS-CIEP AUCTION: TRANCHES AND PARAMETERS

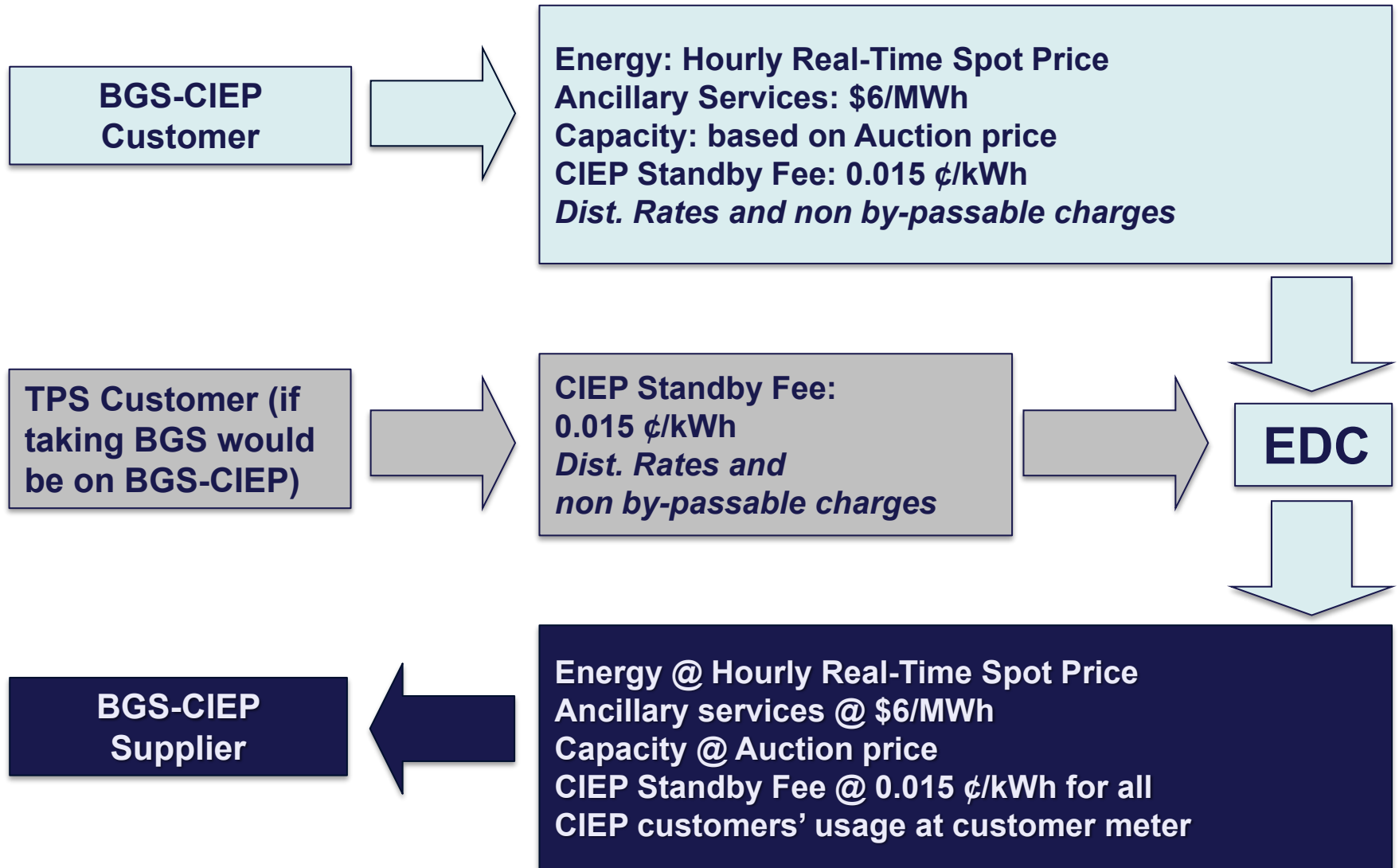
- Announced on November 10, the **minimum starting price** is \$**450**/MW-day and the **maximum starting price** is \$**600**/MW-day

EDC	CIEP Peak Load Share (MW)	Number of Tranches	Tranche Size (%)	MW-Measure
PSE&G	1,561.08	21	4.76%	74.34
JCP&L	876.70	12	8.33%	73.06
ACE	326.00	4	25.00%	81.50
RECO	49.30	1	100.00%	49.30
Statewide Load Cap		18		

- A **tranche** is a fixed percentage of BGS-CIEP Load for one EDC equivalent to about 75 MW on an eligible basis



# CIEP PAYMENTS AND RATES



# BGS-RSCP AUCTION: TRANCHES AND PARAMETERS

- Announced on November 10, the **minimum starting price** is **12¢/kWh** and the **maximum starting price** is **16¢/kWh**

EDC	RSCP Peak Load Share (MW)	Number of Tranches	EDC Load Cap	Tranche Size (%)	MW-Measure
PSE&G	2,674.09	29	14	1.18%	92.21
JCP&L	1,829.40	20	9	1.93%	91.47
ACE	732.20	7	3	4.55%	104.60
RECO	82.68	1	1	25.00%	82.68
Statewide Load Cap		21			

- A **tranche** is a fixed percentage of BGS-RSCP Load for one EDC equivalent to about 100 MW on an eligible basis

# BGS-RSCP PAYMENTS AND PRICING

2022		2023		2024	
Auction Price	# Tranches	Auction Price	# Tranches	Auction Price (Illustrative ONLY)	# Tranches
7.557¢/kWh	7	9.217¢/kWh	8	10.000¢/kWh	7

***Suppose the 2024 summer factor is 1.0284***

$$10.000 \times 1.0284 = 10.284 \text{ ¢/kWh}$$

**Summer rate paid to BGS-RSCP Supplier  
(winning bidder in 2024 auction)**

**Provisional Seasonal Factors are  
1.000**

$$\text{Tranche-weighted avg. price seasonally adjusted for 2024} = 9.028 \text{ ¢/kWh}$$

$$\text{Rate Design Methodology - } 1.015 \times 9.028 = 9.163 \text{ ¢/kWh}$$

**Summer rate paid by rate class**

**bgs-auction.com**

NEW JERSEY STATEWIDE BASIC GENERATION SERVICE ELECTRICITY SUPPLY AUCTION

# AUCTION FORMAT IS A CLOCK AUCTION

- **Multi-product design**
  - Tranches for all EDCs are procured at once
- **Bidding proceeds in rounds**
  - Suppliers state how many tranches they want to supply at prices suggested by the Auction Manager
  - Prices tick down if there is excess supply
  - Suppliers could switch their bids from one EDC to another in a given Auction

BGS-RSCP

**“Price” is in ¢/kWh**

BGS-CIEP

**“Price” is in \$/MW-day**

# AUCTION RESULTS SUBJECT TO BOARD APPROVAL

- **Board has two (2) business days from close of last auction to consider results**
  - Board may consider BGS-CIEP Auction results and BGS-RSCP Auction results at different times
- Results of each Auction are considered separately but in their entirety
  - It **is possible** that results of the BGS-RSCP Auction are approved while results of the BGS-CIEP Auction are not (or vice-versa)
  - However, the results are approved for all EDCs or for none so that it is **not possible** for results to be approved for one EDC but not the others



## **4. TIMELINE BGS WEBSITES**

# CALENDAR OF EVENTS

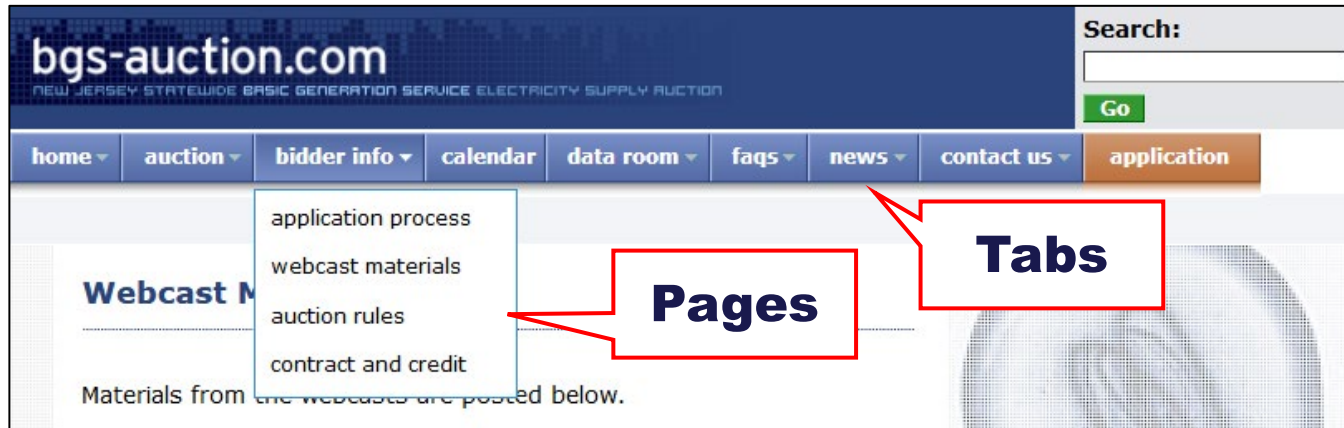
December				
<u>Monday</u>	<u>Tuesday</u>	<u>Wednesday</u>	<u>Thursday</u>	<u>Friday</u>
<b>Nov 27</b> <b>Webcast</b>	<b>Nov 28</b> <b>Part 1 Form Opens</b>	Nov 29	Nov 30	1
4	5	6	7	8
11	<b>12</b> <b>Part 1 Application Date</b>	13	14	<b>15</b> <b>Bidders Qualified</b>
January				
8	9	<b>10</b> <b>Part 2 Application Date</b>	11	12
<b>15</b> <b>MLK Day</b>	16	17	<b>18</b> <b>Bidders Registered</b>	19
22	23	<b>24</b> <b>Webcast for Registered Bidders</b>	<b>25</b> <b>1<sup>st</sup> TRIAL AUCTION for Registered Bidders</b>	26
February				
Jan 29	<b>Jan 30</b> <b>2<sup>nd</sup> TRIAL AUCTION for Registered Bidders</b>	Jan 31	1	<b>2</b> <b>BGS-CIEP Auction Begins</b>
<b>5</b> <b>BGS-RSCP Auction Begins</b>	6	7	8	9

# ADDITIONAL INFORMATION RELEASES

January				
<u>Monday</u>	<u>Tuesday</u>	<u>Wednesday</u>	<u>Thursday</u>	<u>Friday</u>
15 MLK Day	16	17	18	19
22	23 MtM Info Release Final Decrements	24 Tranche Fees	25 Final Rate Spreadsheets Final Seasonal Factors	26
February				
Jan 29	Jan 30 Registered Bidders Informed of BGS-CIEP Starting Prices	Jan 31 Registered Bidders Informed of BGS-RSCP Starting Prices	1	2



# WHERE TO FIND DOCUMENTS ON THE BGS AUCTION WEBSITE



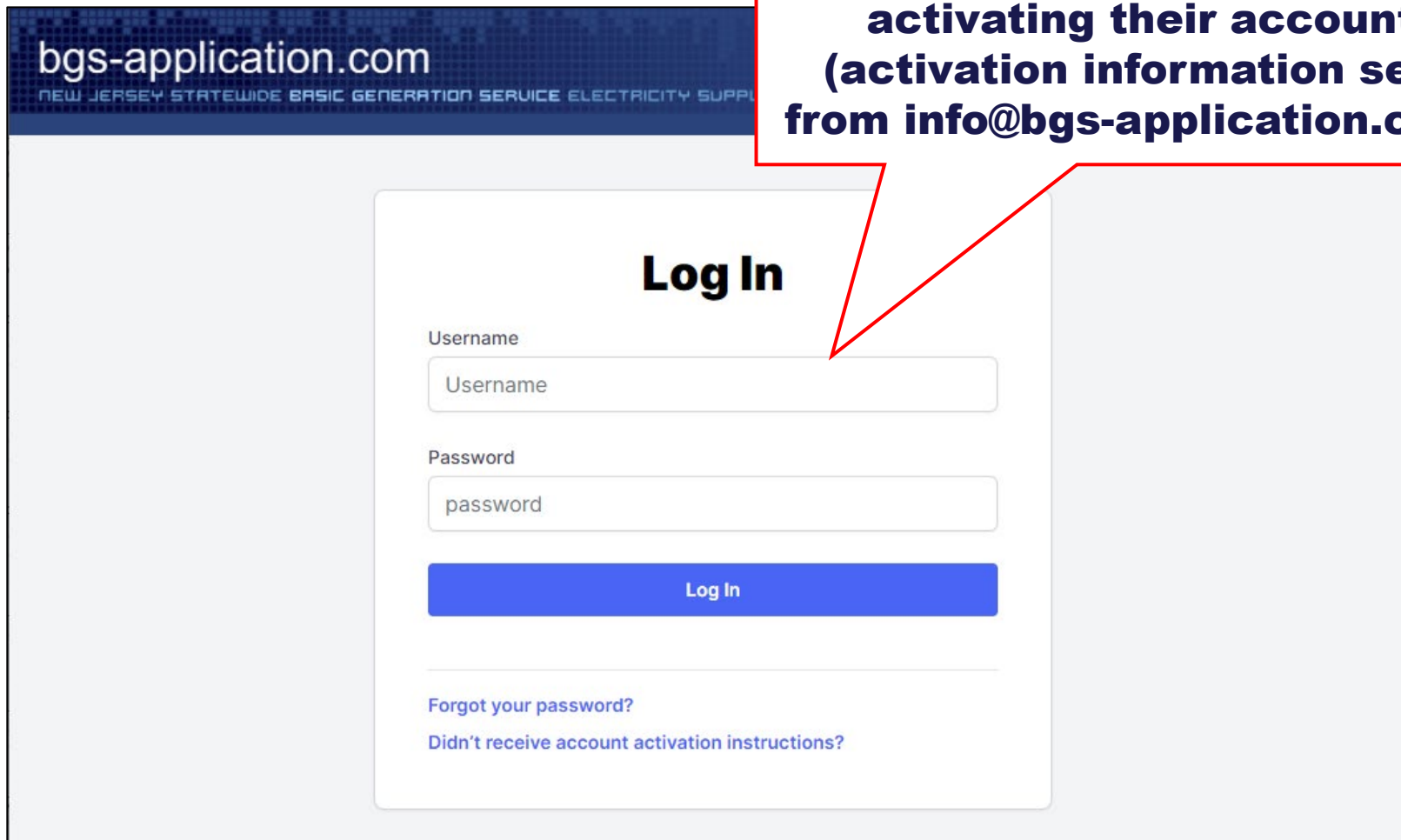
Information organized by page under various tabs

- Scroll over tabs to access pages
- **“auction”** tab contains pages relating to BGS proceeding
- **“bidder info”** tab has core documents for bidders
  - Auction Rules found on **“auction rules”** page
  - SMAs and credit documents found on **“contract and credit”** page
- **“data room”** tab contains data made available by EDCs

# HOW TO ACCESS THE BGS APPLICATION WEBSITE

Navigate to  
**www.bgs-application.com**

**Bidders may log in here after  
activating their account  
(activation information sent  
from [info@bgs-application.com](mailto:info@bgs-application.com))**



The screenshot shows the login page of the BGS Application Website. The header features the logo 'bgs-application.com' and the text 'NEW JERSEY STATEWIDE BASIC GENERATION SERVICE ELECTRICITY SUPPLY AUCTION'. The main content area is titled 'Log In' and contains a login form with the following elements:

- Username:** A text input field with the placeholder text 'Username'.
- Password:** A text input field with the placeholder text 'password'.
- Log In:** A blue button with the text 'Log In'.
- Forgot your password?:** A link below the password field.
- Didn't receive account activation instructions?:** A link below the 'Forgot your password?' link.

A red callout box points to the Username input field, containing the text: 'Bidders may log in here after activating their account (activation information sent from [info@bgs-application.com](mailto:info@bgs-application.com))'.

# NEW APPLICANTS REQUEST AN ACCOUNT

Navigate to [www.bgs-auction.com](http://www.bgs-auction.com)

**bgs-auction.com**  
NEW JERSEY STATEWIDE BASIC GENERATION SERVICE ELECTRICITY SUPPLY AUCTION


home ▾ auction ▾ bidder info ▾ calendar data room ▾ faqs ▾ news ▾ contact us ▾ **application**

register  
register for an account  
ask a question

**Register for an Application Account**

Please complete the fields below to register for an account to access the online BGS Application.

Name: \*   
Company: \*   
E-Mail: \*   
Position/Title:   
Phone Number: \*   
Alternate Phone Number:

☐ I'm not a robot   
reCAPTCHA  
Privacy - Terms

**submit** **reset**

Click “application”  
to be directed to  
[bgs-application.com](http://bgs-application.com)

Click “register  
for an account”  
under “contact  
us” tab

**Sent to contact**

- Username
- Link to Activate Account

**bgs-auction.com**

NEW JERSEY STATEWIDE BASIC GENERATION SERVICE ELECTRICITY SUPPLY AUCTION

# LOG IN USING CREDENTIALS

The screenshot shows the top of the **bgs-application.com** website. The header includes the site name and "NEW JERSEY STATEWIDE BASIC GENERATION SERVICE ELECTRICITY SUPPLY AUCTION" on the left, and the **NERA** logo with "ECONOMIC CONSULTING" on the right. A hamburger menu icon is also present. The main content area displays the title **BGS Auctions – Application Website** and a message: "You are logged in as NQRt29483n. Click on the Edit button to access the online qualification form." Below this, there is a box containing the text **Part 1 Application Form** and a blue **Edit** button. A red line points from the **Edit** button to a callout box on the right.

**After logging in, click  
“Edit” to access the  
Part 1 Application**

The screenshot shows the **Part 1 Application Form** page. The breadcrumb navigation at the top left reads **Forms > Part 1 Application Form**. The main heading is **PART 1 APPLICATION FORM**, followed by the date **PART 1 APPLICATION DATE: DECEMBER 12, 2023**. Below this, a paragraph states: "This Part 1 Application Form is the application form to become a Qualified Bidder in the New Jersey Basic Generation Service Residential Small Commercial Pricing (“BGS-RSCP”) Auction, or the New Jersey Basic Generation Service Commercial and Industrial Energy Pricing (“BGS-CIEP”) Auction, or both." The footer of the page shows the **bgs-auction.com** logo and the text "NEW JERSEY STATEWIDE BASIC GENERATION SERVICE ELECTRICITY SUPPLY AUCTION".

A thin, dark blue vertical line is positioned to the left of the section header.

## **5. APPLICATION PROCESS**

# PART 1 AND PART 2 APPLICATIONS

- **Part 1 and Part 2 Applications** will be submitted via two separate online forms
- **General Requirements of Applications**
  - Fill in the form to provide information in response to requirements
  - Provide supporting documents, including “Inserts” (separate forms in Microsoft Word that Applicants complete and provide with the respective application)
  - Make certifications regarding the Auction Rules and SMAs

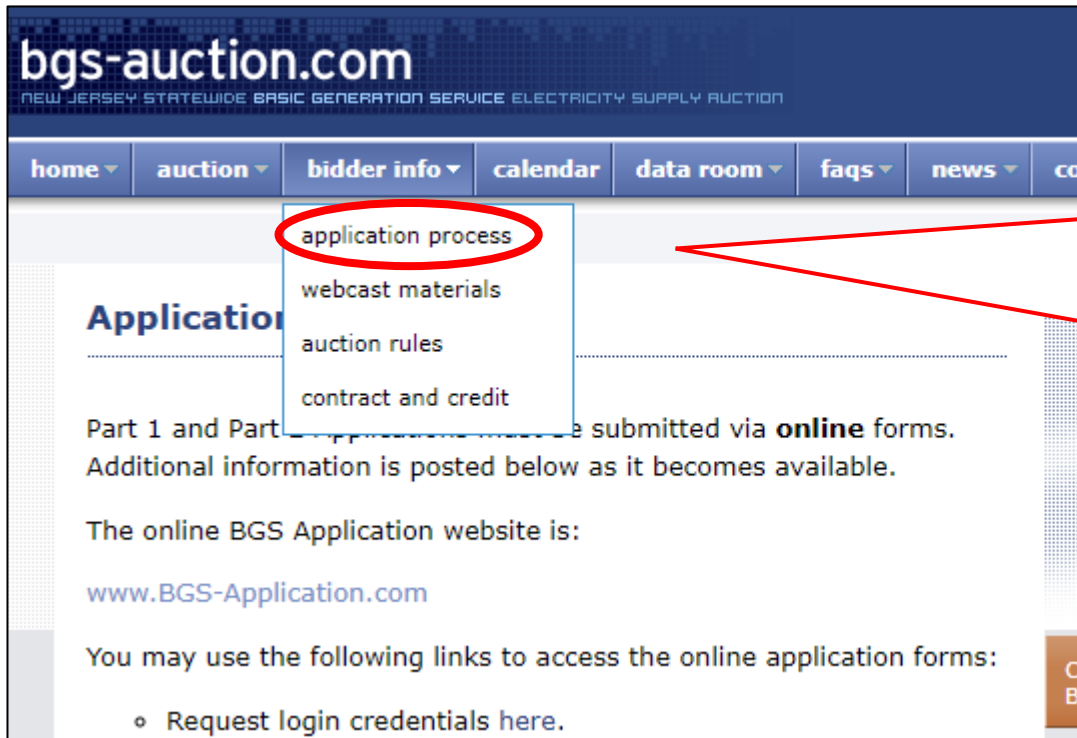
<https://www.BGS-Application.com>

# PART 1 REQUIREMENTS ARE SIMPLE

Section	Title	Requirements
1-4	Applicant Contact Information	<ul style="list-style-type: none"> <li>• Designate “Bidder Team”</li> <li>• Designate Legal Representative in NJ: accept service of process</li> <li>• Designate Credit Representative</li> </ul>
5	Licensing Requirement	<ul style="list-style-type: none"> <li>• Applicants that are not yet BGS Suppliers show that they are LSEs or certify that they have no impediments to becoming an LSE in PJM</li> </ul>
6-7	Financial Information	<ul style="list-style-type: none"> <li>• Financial Requirements</li> <li>• Credit ratings</li> <li>• Determine pre-auction security required by the Part 2 Application</li> </ul>
8	Foreign Entities	<ul style="list-style-type: none"> <li>• Additional information for entities not incorporated or otherwise formed under the laws of the United States</li> </ul>
9-10	Certifications	<ul style="list-style-type: none"> <li>• Agree to terms of Supplier Master Agreement</li> <li>• Agree to Auction Rules</li> <li>• Agree to confidentiality requirements</li> <li>• Agree not to assign rights as a Qualified Bidder</li> </ul>
11	Justification of Omissions	<ul style="list-style-type: none"> <li>• Explain or provide any missing information</li> </ul>

# HOW TO DOWNLOAD INSERTS





Navigate to [www.bgs-auction.com](http://www.bgs-auction.com)



**Additional documents to be completed with Part 1 Application are available on the “application process” page under the “bidder info” tab**

**Download additional documents that must be completed with the Part 1 Application**

## Part 1 Inserts (November 28, 2023)

- ALL Bidders - Inserts #P1-1 to #P1-5 (November 28, 2023) 
- Bidders for BOTH Auctions - Inserts #P1-9 to #P1-11 (November 28, 2023) 
- Bidders for CIEP ONLY - Inserts #P1-12 to #P1-14 (November 28, 2023) 
- Bidders for RSCP ONLY - Inserts #P1-6 to #P1-8 (November 28, 2023) 

**bgs-auction.com**

NEW JERSEY STATEWIDE BASIC GENERATION SERVICE ELECTRICITY SUPPLY AUCTION



# COMPLETE APPLICABLE INSERTS

- **Inserts** are separate forms in Microsoft Word available on the “application process” page under the “bidder info” tab on the BGS website
- Each Insert will include additional instructions on the method of completion
- All Inserts may be completed with a digital signature and some Inserts may be completed with an electronic signature:
  - **Digital Signature**: created using commercially available software (such as DocuSign, Adobe Acrobat, or Adobe Sign) that generates an additional document or information that can be used by the BGS Auction Manager to verify the identity of the signatory
  - **Electronic Signature**: not created using a software that generates additional documentation or information that can be used to verify the identity of the signatory (example: image of a signature)

# COMPLETE APPLICABLE INSERTS

## Inserts such as the Authorized Representative Insert (#P1-1)

### How to complete:

- Signed with signature notarized;
- or
- Digital signature with accompanying document or information that can be used to verify the identity of the signatory (digital signature is not required to be notarized)

### How to Submit:

- Can be uploaded to the online Application form
- or
- sent by email to the BGS Auction Manager at [BGS-Auction@nera.com](mailto:BGS-Auction@nera.com)

## Inserts such as the Nominee Insert (#P1-2)

### How to complete:

- Digital signature with accompanying document or information to verify the identity of the signatory;
- or
- Scanned wet signature;
- or
- Electronic signature

### How to Submit:

- Digital signature: uploaded to online Application form or emailed
- Scanned wet or electronic signature: **email ONLY to** [BGS-Auction@nera.com](mailto:BGS-Auction@nera.com) by the signatory or with signatory on copy

# PART 1 APPLICATION – ARCHITECTURE OF FORM

**bgs-application.com**  
NEW JERSEY STATEWIDE BASIC GENERATION SERVICE ELECTRICITY SUPPLY AUCTION

**PART 1 APPLICATION FORM**  
**PART 1 APPLICATION DATE: DECEMBER 12, 2023**

**1. Basic Applicant Information**

Name of Applicant

Is the Applicant name the same as the legal or trade name?  
☒ Yes ☐ No

Place of Incorporation (If Applicable)

[Click to Print This Form](#)

**Right toolbar:  
navigate form,  
save, and log out**

[Click here to go to the top of the form.](#)

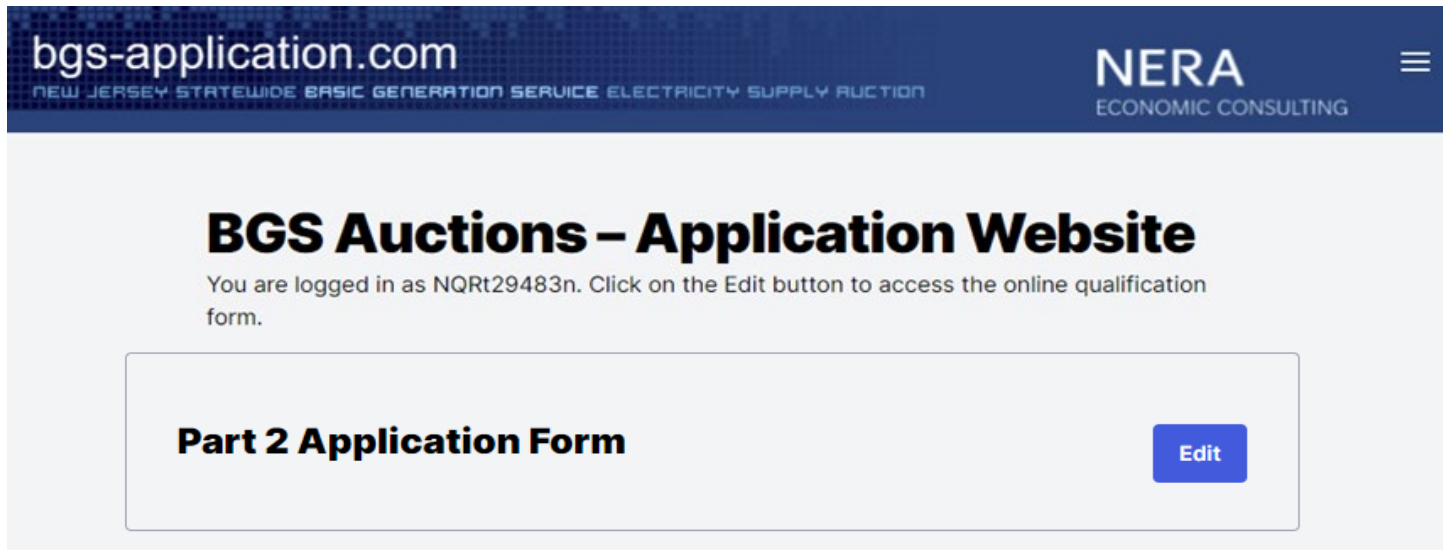
[Click here to go to the bottom of the form.](#)

**Bottom of Form:  
Print, Save, Submit**

# PART 1 APPLICATION PROCESSING AND CORRESPONDENCE WITH AUCTION MANAGER

- Automatic email from “BGS Secure Forms System” confirms submission
- Auction Manager provides review by email:
  - **By 6 PM** the same business day if submission received before noon
  - **By noon** on the next business day if submission received between noon and 6 PM
  - Application is either “**complete**” or “**deficient**”
- Bidders **must** respond to deficiency notices by the deadline otherwise application is rejected. Deadline is **12 PM (noon)** on the Part 1 Application Date or **6 PM** the next business day, whichever is later
- **Notification of Qualification** (received if application is successful) contains a creditworthiness assessment and instructions for the Part 2 Application pre-auction security requirements

# PART 2 FORM AVAILABLE WHEN PART 1 CLOSES



The screenshot shows the BGS Auctions Application Website. The header includes the URL **bgs-application.com** and the text **NEW JERSEY STATEWIDE BASIC GENERATION SERVICE ELECTRICITY SUPPLY AUCTION**. The NERA logo and **ECONOMIC CONSULTING** are also present. The main heading is **BGS Auctions – Application Website**. Below this, a message states: "You are logged in as NQRt29483n. Click on the Edit button to access the online qualification form." A box contains the text **Part 2 Application Form** and an **Edit** button.

- **Architecture** same as Part 1 Form:
  - Fields / radio buttons
  - Inserts (download from “application process” page under “bidder info” tab on [www.bgs-auction.com](http://www.bgs-auction.com))
  - Toolbar with form navigation
  - Basic functionality (print, save, submit)

# PART 2 APPLICATION REQUIREMENTS

Section	Title	Requirements
1	Auction Participation	<ul style="list-style-type: none"><li>• Confirm contact information</li><li>• Confirm intended auction participation</li></ul>
2	BGS-RSCP Requirements	<ul style="list-style-type: none"><li>• Submit a statewide indicative offer and preliminary interest in each EDC</li><li>• Confirm pre-auction security amount</li><li>• Certify compliance with Association and Confidential Information Rules</li><li>• Provide information necessary to prepare the SMA</li></ul>
3	BGS-CIEP Requirements	<ul style="list-style-type: none"><li>• Submit a statewide indicative offer</li><li>• Confirm pre-auction security amount</li><li>• Certify compliance with Association and Confidential Information Rules</li><li>• Provide information necessary to prepare the SMA</li></ul>
4	Justification of Omissions	<ul style="list-style-type: none"><li>• Explain or provide any missing information</li></ul>

**Pre-auction security must be submitted by email to the BGS Auction Manager at [BGS-Auction@NERA.com](mailto:BGS-Auction@NERA.com)**

# INDICATIVE OFFER REQUIREMENTS

- **The indicative offer** is the maximum number of tranches that the bidder is willing to bid statewide for all EDCs at the minimum starting price and at the maximum starting price
- The indicative offer at the maximum starting price determines:
  - the maximum number of tranches that the bidder can bid in the Auction (the **initial eligibility**)
  - The amount of pre-auction security required with the Part 2 Application

BGS-RSCP Auction	BGS-CIEP Auction
Bidders provide interest in each EDC at the minimum and maximum starting prices	Indicative offer at maximum starting price must be at least 2 tranches

# PRE-AUCTION SECURITY IS ELECTRONIC ONLY

## BGS-RSCP:

Submit an electronic letter of credit in an amount of **\$500,000 per tranche** of the indicative offer at the maximum starting price **(16¢/kWh)**

Additional pre-auction security may be required if:

- Qualified Bidder has a Guarantor (Letter of Intent to Provide a Guaranty)
- Qualified Bidder or Guarantor does not have sufficient unsecured credit (Letter of Reference)

## BGS-CIEP:

Submit an electronic letter of credit in an amount of **\$375,000 per tranche** of the indicative offer at the maximum starting price **(\$600/MW-day)**

**All pre-auction security must be submitted by email to the BGS Auction Manager at [BGS-Auction@NERA.com](mailto:BGS-Auction@NERA.com)**



# LISTS OF ACCEPTABLE MODIFICATIONS POSTED

- Use **standard form for the Auction in which you are applying** to participate
- Standard Form posted to the “Contract and Credit” page of the “bidder info” tab of the BGS Auction website
  - Final Pre-Auction Letter of Credit for BGS-CIEP Bidders (Nov. 03, 2023)
  - Final Pre-Auction Letter of Credit for BGS-RSCP Bidders (Nov. 03, 2023)
- **Acceptable modifications** to the Pre-Auction Letters of Credit are posted to the “contract and credit” page of the “bidder info” tab of the BGS Auction website

# PART 2 APPLICATION PROCESSING AND CORRESPONDENCE WITH AUCTION MANAGER

- Automatic email from “BGS Secure Forms System” confirms submission
- For materials **except pre-auction security**, timing is the same as for the Part 1 Application
  - **Auction Manager provides results of review on the same business day** if submission is received before noon or **by noon on the next business day** otherwise
  - Bidders must respond to deficiency notice by noon on the Part 2 Date or by 6 PM the next business day
- Review of **pre-auction security** is performed by a committee of representatives of the EDCs and of the Auction Manager
  - Review may be provided in a separate notice
  - Review may be delayed



## **6. AUCTION RULES**

# WHAT IS A BID IN ROUND 1?

A bid is a number of tranches for each EDC

PSE&G	JCP&L	ACE	RECO
10	4	2	1

The bidder is ready to supply 10 tranches for PSE&G, 4 tranches for JCP&L, 2 tranches for ACE and 1 for RECO at the round 1 prices

Two rules:

- The total number of tranches bid on all EDCs **cannot exceed bidder's initial eligibility**
- **BGS-RSCP Auction only:** The number of tranches bid on an EDC **cannot exceed the EDC load cap**

# SAMPLE ROUND REPORTS

BGS-CIEP Report: Round 1	
Total Excess Supply: 81-85	
EDC	Round 2 Price (\$/MW-day)
PSE&G	533.50
JCP&L	522.50
ACE	522.50
RECO	533.50

Bidder sees:

- Range of total excess supply
  - Total excess supply is the sum of excess supply for all EDCs
  - Range provided includes actual total excess supply
  - Range of 5 numbers at start of Auction
- The round 2 prices
- The bidder's own bid

**Bidder has no information about others' bids, identities or eligibilities**

# PRICES “TICK DOWN”

- The price for an EDC ticks down in the next round when, and only when, there are more tranches bid than the tranche target at the current round price for that EDC
- At the start of the Auction, prices tick down by more than at the end
- There are three distinct regimes
  - **Start (regime 1):** 0.50% to 5.00%
  - **Middle (regime 2):** 0.375% to 3.75%
  - **End (regime 3):** 0.250% to 2.50%
- **Formulas** in the Auction Rules finalized upon registration of bidders

# CHANGES IN ROUND 2 BIDDING (FROM ROUND 1)

- A bidder can keep the number of tranches bid for each EDC the same as in round 1
- A bidder may be able to:
  - **Withdraw:** Remove some tranches from the Auction
  - **Switch:** Reduce tranches bid on one EDC and increase tranches bid on another EDC
  - **Withdraw and switch**
- A bidder can only request to reduce the number of tranches bid for an EDC (either through by withdrawing or switching from the EDC) **if the price for the EDC has ticked down**

# WHAT ARE THE RULES IN ROUND 2?

- The **total number of tranches bid** on all EDCs combined cannot exceed **eligibility** in round 2 (number of tranches bid in round 1)
- **BGS-RSCP Auction only:** The number of tranches bid **on any one EDC** cannot exceed **the load cap** for that EDC



# BIDDERS MUST NAME AN EXIT PRICE WHEN WITHDRAWING A TRANCHE

BGS-RSCP Auction Example				
EDC	PSE&G	JCP&L	ACE	RECO
Price Round 1	15.000	15.000	15.000	15.000
Bid Round 1	10	1	3	1
Price Round 2	14.250	14.550	14.775	15.000
Bid Round 2	10	1	2	1
<i>Exit Price</i>			14.850	

- A bidder must enter an **exit price** (a final and best offer)
  - Above current going price
  - Below or equal to previous going price

# A BIDDER COULD NEED TO PROVIDE ADDITIONAL INFORMATION WHEN SWITCHING

BGS-CIEP Auction Example				
EDC	PSE&G	JCP&L	ACE	RECO
Price Round 1	555.00	570.00	530.00	535.00
Bid Round 1	2	7	2	1
Price Round 2	555.00	552.90	514.10	535.00
Bid Round 2	6	1	4	1
<i>Switching Priority</i>	1		2	

- When a bidder reduces the tranches bid on one or more EDCs and increases the number of tranches bid on **more than one** EDC, the bidder will be asked for a switching priority
- This is used when only some of the reductions can be granted

# A BIDDER COULD NEED TO PROVIDE ADDITIONAL INFORMATION WHEN SWITCHING AND WITHDRAWING

BGS-CIEP Auction Example				
EDC	PSE&G	JCP&L	ACE	RECO
Price Round 1	555.00	570.00	530.00	535.00
Bid Round 1	2	5	2	1
Price Round 2	555.00	552.90	514.10	535.00
Bid Round 2	4	2	3	0
Exit		✓		
Exit Price		560.00		

- When decreasing the number of tranches bid from more than one EDC **and** switching, the bidder will be asked to designate which tranche is being withdrawn
- The bidder names an exit price for the withdrawn tranche

# CHANGES IN ROUND 2 REPORTING (FROM ROUND 1)

- A bidder can **request** a switch or a withdrawal – but it **may not always be granted**
  - Auction Manager may retain tranches from exits or switches if necessary to fill the tranche targets
  - Auction Manager fills tranche target first with tranches bid at the going price, then by retaining exits, then by denying switches (if necessary)
- When **getting information about own bid**, bidder will get information regarding:
  - Any tranches requested to be withdrawn that were retained (retained at the named exit price)
  - Any tranches requested to be switched that were denied (retained at the last price at which tranches were freely bid)

# HOW DOES THE AUCTION END?

- Rules in rounds 3, 4, etc. are the same as the rules in round 2
- Auction closes:
  - When **total excess supply equals zero** and prices no longer tick down
- Bidding on **all EDCs** will stop at the **same time** and all bidders that win tranches for an EDC **get the same price**



## **7. BIDDING PROCEDURES**

# BIDS ARE SUBMITTED ONLINE

- Bidding is done online
- Bids are submitted and round results received through the **auction software**
- Bidders log in to the auction software using a Login ID and password provided by the Auction Manager to the Bidder Team
- Bidders have **TWO** opportunities to practice submitting bids in the auction software in either or both of the Trial Auctions for Registered Bidders (1<sup>st</sup> to be held on **January 25th** and the 2<sup>nd</sup> to be held **January 30th**)
- **System requirements** are minimal:
  - A standard PC-compatible computer running Windows Vista, Windows 7 or later, or Mac 10.7 or later
  - An Internet connection and a supported web browser

# AUCTION SCHEDULE

- The BGS-CIEP Auction will begin on **Friday, February 02, 2024**
- The BGS-RSCP Auction will begin on **Monday, February 05, 2024**
- Tentative auction Schedule provided to bidders in the January webcast
- Actual schedule provided the day before the Auction

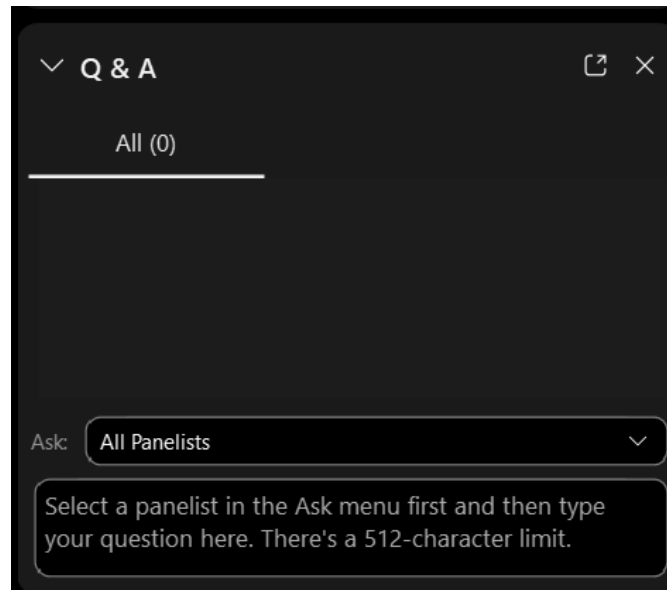


# PAUSES

- Each bidder has **2 extensions** available to extend the bidding phase by 15 minutes
  - Typically for technical problems
  - The **bidding phase in round 1 is automatically extended** for the convenience of bidders
  - If a bidder requests an extension in round 1, or does not submit a bid during the bidding phase, an extension will be charged to the bidder that will run concurrently with the automatic extension
- Each bidder has **1 recess request** to extend the reporting phase by no less than 20 minutes
  - Extra time to consider bid
  - Available only later in the Auction (after round 10 and after the total excess supply in previous round falls below a given threshold)
- The Auction Manager can call a **time-out** (for example, in case of general technical difficulty)

# QUESTIONS?

To submit questions to the presenters, please **locate the “Q&A” on the right hand side of your screen**, and select “All Panelists” in the “Ask” box; type in your question and click “Send” to submit your question



The screenshot shows a dark-themed Q&A interface. At the top, there is a header with a downward arrow, the text "Q & A", and icons for a share link and a close button. Below the header, the text "All (0)" is displayed. A horizontal line separates the header from the main content area. At the bottom of the interface, there is a section labeled "Ask:" followed by a dropdown menu currently set to "All Panelists". Below the dropdown, there is a text input field with a placeholder message: "Select a panelist in the Ask menu first and then type your question here. There's a 512-character limit."

Presentation Materials and Q&A will be posted to  
<https://bgs-auction.com/bgs.bidinfo.ip.asp>



# APPENDIX

# PART 1 INSERTS – GENERAL INSERTS

#	Insert	Applies to
P1-1	Authorized Representative Insert	REQUIRED
P1-2	Nominee Insert	OPTIONAL
P1-3	Legal Representative Insert	REQUIRED
P1-4	LSE Certification Insert	Bidders not already PJM LSEs
P1-5	Certifications (A) Insert	REQUIRED

- General Inserts – do not depend on the Auction or Auctions for which the bidder is applying

# PART 1 INSERTS – PARTICIPATION-SPECIFIC

# Insert		
RSCP Only	P1-6	RSCP Designation Insert <b>REQUIRED</b>
	P1-7	RSCP Certifications (B) Insert <b>REQUIRED</b>
	P1-8	RSCP Bidding Agreement Insert Applicable if in Bidding Agreement
RSCP+CIEP	P1-9	RSCP+CIEP Designation Insert <b>REQUIRED</b>
	P1-10	RSCP+CIEP Certifications (B) Insert <b>REQUIRED</b>
	P1-11	RSCP+CIEP Bidding Agreements Insert Applicable if in Bidding Agreement
CIEP Only	P1-12	CIEP Designation Insert <b>REQUIRED</b>
	P1-13	CIEP Certifications (B) Insert <b>REQUIRED</b>
	P1-14	CIEP Bidding Agreement Insert Applicable if in Bidding Agreement

## PART 2 INSERTS – AUCTION-SPECIFIC

- Qualified Bidders applying for participation in either the BGS-RSCP or the BGS-CIEP Auction will submit ONE set of Inserts (2 Inserts in total).
- Qualified Bidders applying for both Auctions will submit both sets of Inserts (4 Inserts total)

	#	Insert	
RSCP	P2-1	RSCP Certifications (C) Insert	REQUIRED
	P2-2	RSCP Contract Insert	Requested
CIEP	P2-3	CIEP Certifications (C) Insert	REQUIRED
	P2-4	CIEP Contract Insert	Requested